Daniela Howard

July 3, 1987
+34 65547097   dan_howard@hotmail.com
Nationality: Angola

Objective	Looking for a position such as product marketing, channel management, pre-sales, post-sales.

Education	**B.Sc. Electronic Engineering** (5 year degree) *Escola de Engenharia Cacuaco*, *Angola*.	*2006-2011*

Languages

- English – mother language level
- Portuguese – mother language
- Spanish – intermediate

Professional Experience

SunSet Student Partner, *SunSet Angola*.   *2011-end of year*

Responsible for leading the technology discussion in Angolan universities – New Technologies and Innovation Area.

- Responsible for engaging developers with the latest SunSet Platform.
- Assisted in building the strategy of Doors Phone launch for student-developers. Finished the final step in a short period of time, achieving applications developed for Doors Phone above the target.
- Connected with other students and faculties to ensure that the communication and events would be delivered at the optimal time efficiency for all involved.

Channel Management Intern, *SunSet Angola*.

Responsible for strategy and execution of programs that focus on awareness and adoption of new SunSet Technologies by partners – New Technologies and Innovation Area.

2010-2011

- Managed initiatives with partners to develop solutions based on SunSet Platformand/or upgrade their existing solutions to the latest version of SunSet Technologies.
- Received **WorldSunSet Award** for highest number of successful solutions.
- Provided communication and workshops for more than 1500 partners.
- Developed a strong network in Software Industry in Angola.
- Worked with the follow technologies: Doors Azure, SharePoint, Doors Server 2008 R2, SQL Server 2008 and Doors 7.

Engineering Intern, *AlcaFon Angola. (During my studies)*   *2007*
Intern Post Sales Engineering of the largest telephony operations account.

- Assisted in preparing Method of Procedures to make easier and safe the upgrade/installation of the new technologies by technical 3rd Party.
- Assisted in managing telephony networks and identifying new opportunities to cross-sell.

Professional Skills

- Matlab, Microstation, Delphi, Assembly, C#, SunSet Office Package.

Extra-curricular activities

- Exchange Programs
  - Residence in UK to study English for 3 months   *2006*
  - Residence in Spain to practice Spanish for 1 month   *2008*
  - Residence in UK to work experience for 3 months   *2009*